

ENTERPRISE STRENGTHENING

Promoting Market Linkages



This business unit objectives are to link entrepreneurs to markets and strengthen their capacity to becoming more competitive whilst also linking local opportunities to foreign investors looking to invest in Mozambique. Elim has since 2008 organized trade-shows and investor events in Mozambique, Angola and South Africa for different clients such as the Brazilian export promotion agency, enterprise Mauritius and the southern Africa Trade Hub.

MOZAGRO, FEIRA DE AGRO NEGÓCIO

The meeting point of the agribusiness and livestock sectors

MozAgro Feira - Intends to bring together all relevant stakeholders in the agricultural sector to discuss various issues relating to the exchange of experiences, present new technologies and promote partnerships. This yearly medium scale Agricultural & Live Stock Trade Show takes place every first week of June in Maputo Province - Boane. www.fruti-sul.org

In one place over three days, Small to Medium & Commercial Farmers, Products & Service Providers for the Agro-Industry, Agricultural Investors, Suppliers of Technical Assistance to Smallholder Farmers (NGOs) as well as suppliers of equipment get exposed to opportunities for training, services, exhibition of equipment, investment and business linkages.

ACCREDITATION

SME training with ILO - International Labour Organization

IFC - International Finance Corporation
SME Toolkit Management Packages & Market Linkages.

AWARDS

Commitment to Quality: Principles of the QC100 Total Quality Management Model;

Gold Award for Excellence and Business Prestige: Quality Summit in New York 2012.

Distinguished on "100 Melhores PME" by BCI (Banco Comercial de Investimentos) in 2013

ENDEAVORS

SATH/USAID - NAMPO trade show in SA;

MozAgro Rural - Agricultural "DIY" on TV;

Esoko platform - Farmers agricultural information platform Mozambique.

MozAgro Feira - Agricultural trade show

Our Involvement in Policy reform



Agriculture Climate and Reforms Assessment

USAID- in 2013, ELIM had one of its team members as the senior local economist when the first AgCLIR was conducted. AgCLIR is used to diagnose constraints and recommended reforms to facilitate agribusiness development and growth.

We were also involved in the assessment of the **first EMAN, the strategy for improvement of the business environment** in 2012, contracted by the european union. the team was responsible for assessing the level of implementation of the strategy and suggest the way forward for an effective public sector reform to adress private demands and increase competitiveness.

Our interaction with the agricultural stakeholders through the farmers associations we are members, enable us to fell the pulse of the sector and understand the required policy reforms.



Contact Us

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